



Captains' Programme

March 20th – 23rd 2019



Wednesday, March 20th

During the
Morning

Captains Arrival and Hotel accommodation

@Grand Hotel Principe di Piemonte P.zza Giacomo Puccini, 1 - 55049 Viareggio

Captains not accommodated in Hotel: meeting point outside the hotel

11.15 am

YACHTING DISTRICT TOUR

Pick up from the hotel and departure for the "Yachting District Tour" showing the shipyards of the area.

12:15 – 2:00 pm	Visit to Seven Stars Marina & Shipyard <i>Via Aurelia Sud Trav. A, 13/15, Pisa</i> Light Lunch offered by Seven Stars Marina & Shipyard
2:00 pm	End of the visit and transfer
2:45 - 3:30 pm	Visit to Lusben <i>Via Edda Fagni, 1, Livorno</i>
3:30 pm	End of the visit and transfer
4:30 - 5:15 pm	Visit to Fincantieri <i>Viale San Bartolomeo, 446, La Spezia</i>
5:15 pm	End of the visit and transfer to the Hotel

7.15 pm

Pick up from Hotel and transfer to the Welcome Party

7.30 pm

WELCOME PARTY powered by LÜRSEN

@Beach Club Versilia – Viale IV Novembre, 18 - 54038 Cinquale Massa



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Thursday, March 21st

- 8.45 - 9.30 am ● **Delegates Registration**
*@Il Principino – viale Guglielmo Marconi, 130 - 55049 Viareggio
(in front of Grand hotel Principe di Piemonte)*
- 9.30 am ● **THE SUPERYACHT CAPTAINS' FORUM**
- 9.30 - 10.00 am ● **Introductions and Welcome Address**
- 10.00 - 11.00 am ● **The State of the Market – New Build & Refit Sectors**
- 11.00 - 11.20 am ● Coffee Break
- 11.20 - 12.50 pm ● **The YARE Debate – What Captains & Managers really think**
- 12.50 - 2.00 pm ● Lunch
- 2.00 - 3.00 pm ● Captains Round Tables and Workshops – first session
- Workshop 1 – Comparing Refit Tender Documents – Improving the Refit Bid Process.
Workshop 2 – The Value of a Paint Surveyor / Inspector / Expert – How, When and Why?
Workshop 3 – Understanding the Cyber Threat – On Board, in the Marina & the Shipyard.
Workshop 4 – Integrating Planned Maintenance to improve Refit Project Planning.
Workshop 5 – The Art of Planning & Upgrading AV / IT Systems.
Workshop 6 – Has ISM improved the Safety Culture on Superyachts
- 3.00 - 3.15 pm ● Break and relocation
- 3.15 - 4.15 pm ● Captains Round Tables and Workshops – second session
- Workshop 1 – Preventing Disputes and Litigation in Refit Contracts
Workshop 2 – The Art of Project Management – How to Approach Your First Project.
Workshop 3 – How to extend the life of your Paint System
Workshop 4 – Exploring the Future Fiscal Landscape – What can we expect from Customs?
Workshop 5 – Are you Covered – Understanding your Insurance Policy in Refit Mode.
Workshop 6 – Ceramic Coatings and Other Paint Protections Systems – When to use them?
- 4.15 - 4.45 pm ● Tea Break



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4.45 - 5.30 pm ● **The "Passarelle Pitch" Captains Den**

A group of selected companies participating in YARE are invited to deliver pitch of their product, technology or service to the wider audience of Captains, Managers, Shipyards and YARE Partners. The criteria are that it must be new, unique and innovative. Everyone in the audience can rate the speech with a Happy Blue Captain or Sad Red Captain on either side, the pitch that receives the most "Happy Captains Cards" wins a prize to spend with The Superyacht Group on marketing activities.

5.30 - 6.00 pm ● **Closing Remarks – ISYL, training for future professionals in yachting**

6.00 - 6.45 pm ● Drinks and Networking

7.15 pm ● Pick up from hotel Principe di Piemonte for Gala Dinner
Captains not accommodated in Hotel: meeting point will be outside Principe di Piemonte Hotel

8.00 - 11.30 pm ● **YARE NETWORKING GALA DINNER**
@Real Collegio – Via della Cavallerizza, 41 – 55100 Lucca
Dress code: easy chic, spring touch



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Friday, March 22nd

- 8.45 - 9.30 am ● **Delegates Registration**
*@Il Principino – Viale Guglielmo Marconi, 130, 55049 Viareggio
(in front of Grand hotel Principe di Piemonte)*
- 9.30 - 10.55 am ● **B2C MEET THE CAPTAIN!**

4 short sessions of B2C scheduled business meetings with Yare Companies (check on the App your personal agenda). Single slot time: 15'
- 10.55 - 11.20 am ● Coffee Break
- 11.20 - 1.00 pm ● **B2C MEET THE CAPTAIN!**
- 1.00 - 2.30 pm ● Light Lunch – **sponsored by JOTUN**
- 2.30 - 3.55 pm ● **B2C MEET THE CAPTAIN!**
- 3.55 - 4.25 am ● Coffee Break
- 4.25 - 5.30 pm ● **B2C MEET THE CAPTAIN!**
- 5.30 - 6.15 pm ● Closing drinks and networking
- 7.00 pm ● Pick up from Hotel and transfer to the Captains' Night @NCA Village
- 7.30 - 11.30 pm ● **CAPTAINS' NIGHT @NCA VILLAGE**
@NCA Refit Shipyard - Viale Colombo, 4bis - 54033 Marina di Carrara



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Saturday, March 23rd

- 9.30 am ● Pick up from the hotel for the leisure activities
- 10.00 - 12.30 am ● **EnjoYARE**
Leisure activities, beginner and advanced level golf sessions
@Versilia Golf Resort – Via della Sipe, 100, 55045 Pietrasanta (LU)
- 1.00 pm ● Farewell cocktail
- 2.00 pm ● Guests departure



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Special thanks to those companies and people who strongly believed with us in YARE 2019.

Please be aware that your badge is necessary to access all YARE activities
PLEASE NOTE THAT THIS IS A GENERAL PROGRAMME SUBJECT TO MODIFICATIONS